

COMPANY PROFILE

Background

Botnia Production AB was established in 1995. The company was a spin-off from ABB Railcar AB when they closed down their production of rail car equipment in Örnköldsvik, Sweden. Botnia Production AB acquired ABB Railcar AB's fully equipped workshop with modern machine tools for production based on thin and medium thick metal sheets. Botnia Production AB also employed the key personnel from ABB Railcar AB, employees with extensive knowledge and experience in the rail car industry.

Ownership

Botnia Production AB has local ownership. All the owners have a good reputation and documented experience and knowledge in both domestic and international high-level company management. The network of customers has been built more than twenty years in other management positions.

Business idea

Botnia Production AB shall by superior competence in marketing, design, production, after sales service and be an attractive industrial partner for long-term co-operation.

Botnia Production AB shall meet the customers' expected requirement for quality and delivery security.

Botnia Production AB shall base its operation on own developed/acquired products and components based on thin and thick metal sheets as well as assembly inclusive associated logistics.

Customer co-operation

Botnia Production AB's objective is to develop a close relationship with the customer and to participate in the development of the products from design to production and after marketing. The company shall be an important source of engineering knowledge and manufacturing skill for the customer in their product development process.

Business areas

Botnia Production AB shall be active within the following business areas:

- Acquiring and developing suitable products within the environment field.
- Industrial partner for development and production of semi-finished and finished products and systems.
- Participating in the development and production of new technologies and systems for railway and mass transit system.
- Engineering, consulting, service and manpower provider within Botnia Production AB business areas.

Organisation

Botnia Production AB is equipped with an 8000 m² modern workshop including a thin metal sheet and a heavy production and assembly workshop.

The company has also invested in building up a powerful in-house resource for engineering in order to participate in design procedure of the customers. The objective is to be a partner to the customers and to be involved in their development of new products.

The design resource is also a crucial vehicle to develop and acquire own products.

Customer base

Bombardier Transportation in different sites in Europe and BAE Systems Hägglunds are important customers of the company. Today we are one of BT's main suppliers of components to the high-speed train Regina/Contessa both products for the Swedish rail market and the Bucharest Metro project BM21 assembled in Rumania.

Another important customer is AB P. J. Jonsson & Söner for whom we are building their design of mobile crushers.

We also supply manpower and skilled personnel to Tågia AB, Euromaint AB for train maintenance to their different sites and to Westinghouse for maintenance work in the Swedish Nuclear PowerStation's.

The company has also extensive co-operation with local customers in Örnköldsvik.

Actual numbers

Botnia Production AB employs approx 110 people and the sales 2007 to exceed 125 million SEK. Share capital amounts to 6,8 million SEK.

Quality and environmental management system

Botnia Production AB fulfils the requirements of SS-EN ISO 9001:2000 and SS-EN ISO 14001 and has been certified by SFK Certifiering AB.

Botnia Production AB also fulfils the requirements, and is qualified, in Trans Q Qualification System for Suppliers to Scandinavian Transport Utilities regarding products and services for:

- Passenger Carrying Multiple Units
- Passenger Coaches
- Trams and Subway Trains
- Rail Bound Track Maintenance Vehicles
- Other Rail Specific Services

Bank

The bank of the company is Östgöta Enskilda Bank, Box 7111, SE-103 87 Stockholm, Sweden